

January 23, 2025

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai- 400 001
Scrip Code: 512008

Sub.: Press Release on financial results of Q3 of FY 2024-25.

Dear Sir/Ma'am,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Press Release on financial results of Q3 of FY 2024-25.

Kindly take the same on records.

Thanking You,
For EFC (I) Limited

Aman Gupta
Company Secretary

Encl.: As above.

EFC (I) Limited

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Pune-411007, Maharashtra | CIN: L74110PN1984PLC216407

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**EFC INDIA LIMITED POSTS STRONG Q3 FY2025 RESULTS WITH
REVENUE OF ₹181.51 CRORES IN Q3 FY2025**

- Revenue for Q3 FY2025 stood at ₹181.51 crores, marking a 4.5% year-on-year growth.
- EBITDA increased by 54.6% to ₹96.92 crores, highlighting exceptional operational efficiency.
- PAT surged by 91.7% to ₹40.47 crores, demonstrating robust profitability.
- Compared to Q2 FY2025, revenue grew by 6.1%, EBITDA by 10.3%, and PAT by 10.7%.
- For the 9M FY2025 period, revenue reached ₹457.87 crores, in just 9 months, up 7% from whole FY2024. EBITDA grew by 20% to ₹230.51 crores, while PAT increased by 47% to ₹92.81 crores.

Pune/January 23, 2025: Integrated office infrastructure and design company, EFC (I) Limited registered Revenue for Q3 FY2025 of ₹181.51 crores, marking a 4.5% year-on-year growth. Its EBITDA increased by 54.6% to ₹96.92 crores, while PAT surged by 91.7% to ₹40.47 crores.

The Company's consolidated revenue grew by 6.1%, EBITDA by 10.3%, and PAT by 10.7% Compared to Q2 FY2025 and for the 9M FY2025 period, revenue reached ₹457.87 crores in just nine months, up 7% from the whole of FY2024. EBITDA grew by 20% to ₹230.51 crores, while PAT increased by 47% to ₹92.81 crores.

In its rental segment, Assets Under Management (AUM) exceeding 2.6 million sq. ft. across 70 sites, with a seating capacity over 57,000 and an average occupancy rate of 90%. Rental revenue grew to ₹96.34 crores, a 31% year-on-year increase, with 5,650 seats added during the quarter. EBIT for the vertical increased by 157% year-on-year, underscoring the strong demand for managed workspace solutions.

The Design and Build vertical executed projects totalling over 4 lakh sq. ft. and the total project pipeline stands at ₹92 crores, with ₹32 crores completed and ₹60 crores in progress. Revenue increased by 51%, with a 27% growth in EBIT, highlighting the vertical's efficiency and client focus.

Its furniture division delivered ₹13.33 crores in revenue from completed projects, with ₹2.65 crores in progress. The order pipeline remains strong, with ₹8.57 crores worth of projects slated for completion within 30 days and ₹14.35 crores within 30–60 days. These results demonstrate EK Design's growing impact in the furniture segment.

About The Company:

Founded in 2014 by first-generation entrepreneur Umesh Sahay, the BSE-listed EFC (I) Ltd is headquartered in Pune and has 70+ centers with more than 57,000+ seats under management across seven states (Maharashtra, Hyderabad, Tamil Nadu, Karnataka, Gujarat, Uttar Pradesh and West Bengal). The company employs around 500 people and caters to 570+ highly reputed corporates – both Indian and global names, in terms of offering high-quality working spaces.

For more information, please contact:

Mr. Aman Gupta, Compliance Officer at compliance@efclimited.in